



**propane**  
ENERGY FOR EVERYONE

**Mid-States Propane  
Management Forum**

**June 27-29, 2022**

**At:**

**Embassy Suites by Hilton Hotel  
in Olathe, Ks**

# 2022 MID-STATES PROPANE MANAGEMENT FORUM June 27-29

You are invited to be a part of the Mid-States Management Forum. This event is designed to bring together marketers and suppliers from throughout the mid-states region for an educational and affordable propane convention. By attending, you will be part of the following:

**Vendor Displays:** Get an edge on the competition and check out the latest in products and services. This will be the perfect time to make contacts and visit with the vendors one-on-one.

**Education:** Join us as we offer valuable industry seminars conducted by industry and business leaders.

**Meetings:** Business meetings are an important part of the Forum. Take advantage of the convenient location to conduct working meetings in this relaxed environment.

**Sponsors:** Your unsung partners in profitability—your valued suppliers—will have new and interesting items on display. Their commitment is to ensure the success of your business items on display. Their commitment is to ensure the success of your business.

**Networking:** The Mid-States Management Forum is an invaluable resource for greeting old friends and making new ones. Pick up tips and trends from companies facing the same challenges you do. Enjoy the company of fellow propane industry members while attending the seminars and visiting with vendors.

**CANCELLATIONS/REFUNDS:** Cancellations made before June 6<sup>th</sup> will receive a refund, less a \$50 processing fee.

## **Hotel Accommodations**

**Hotel Highlights:** The host hotel is [Embassy Suites by Hilton Olathe Conference Center](#), 10401 S. Ridgeview Road, Olathe, KS 66061. The guestrooms for our room block are available now. The highlighted three-letter code **(MSM)** will enable attendees to make hotel room reservations online at [www.kansascityolathe.embassysuites.com/](http://www.kansascityolathe.embassysuites.com/) through Hilton Reservations at 1-800-362-2779 or call the hotel directly at 913-353-9280. Room rates are \$145 per night for single or double; price will vary for more than 3 per room. Room reservations must be completed by June 10, 2022 to receive the group rate. Parking is free.

[Embassy Suites by Hilton Hotel](#) is conveniently located near I-435 and Highway 10 and is nearby to a multitude of local attractions like [The Legends Shopping and Entertainment area](#), [SEA LIFE Kansas City Aquarium](#), [LEGOLAND® Discovery Center](#), [Liberty Memorial](#) and [Crown Center](#), which offers 85 acres of great shopping, [dining](#) and entertainment - all within a few miles of our hotel. For additional information, go to [www.kansascityolathe.embassysuites.com](http://www.kansascityolathe.embassysuites.com).

**Airport Information:** Kansas City International (MCI) is 35 miles north of the Hotel.

## **2022 Mid-States Management Forum Agenda**

**Embassy Suites by Hilton Hotel**

**Olathe Conference Center**

**10401 South Ridgeview Road, Olathe, KS 66061**

**Phone - 913-353-9280**

**[www.kansascityolathe.embassysuites.com](http://www.kansascityolathe.embassysuites.com)**

### **Agenda**

#### **Monday, June 27**

1 PM - 5 PM PERC Regional Meeting

5:30 PM - 6:30 PM Hosted reception

#### **Tuesday, June 28**

7 AM - 8:30 AM Breakfast provided for hotel guests

8:30 AM Welcome—General session

9-9:45 AM Workforce Development (Vets2Techs/GeneratioNext)

Break Time To Visit Vendor Displays

10-10:45 AM Environmental Messaging (PERC)

Break Time To Visit Vendor Displays

11-11:45 AM Entry Level Driver Training and ACE (Twana Aiken - NPGA)

Break Time To Visit Vendor Displays

12-12:45 PM Lunch - Industry Update presented by NPGA's Stephen Kaminski and PERC's Tucker Perkins

12:45PM - 1:45 PM Trends in Propane Delivery (Jason Soulan - Westmor)

Break Time To Visit Vendor Displays

2 PM – 3 PM Technology Update: Combined Heat and Power Opportunities ( James Green, CEO Axiom Energy)

Break Time To Visit Vendor Displays

3:15 PM - 4:15 PM Valuing and Acquiring a Propane Business (Joe Rosengrant - Cetane)

4:15 PM Wrap-up

5:30 PM Reception with hors de oeuvres

6 PM Cornhole Tournament

7:00 PM Texas Hold 'Em Tournament

#### **Wednesday, June 29**

7 AM - 8:30 AM Breakfast provided for hotel guests

8:30 AM Welcome and general session

8:45 AM Autogas Success Panel (Presenters and speakers are pending)

10:30 AM Forum Concludes Following Presentation

**2022 Mid-States Management Forum**  
**June 27-29 at Embassy Suites by Hilton Hotel**  
**Olathe Conference Center**  
**10401 S. Ridgeview Road, Olathe, KS 66061**  
**Attendee Registration Form for MARKETERS AND VENDORS**

**Please check one:**  I am a Marketer  I am a Vendor

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Company Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ FAX: \_\_\_\_\_ Email: \_\_\_\_\_

Name of companion: \_\_\_\_\_ Child's Name \_\_\_\_\_ (Children Under 5-no charge)

Additional Employees:

Name (1) \_\_\_\_\_ Name (2) \_\_\_\_\_ Name (3) \_\_\_\_\_

**Cost for marketers to attend is \$99.00 per person.**

**Cost for a vendor to attend is \$150. Each additional vendor representative will be \$99 per person.**

**VENDORS:** Display tables and chairs will be available for tabletop displays. Tables will be located near the area where seminars will be held. Additional tables, table skirting and electricity available upon request.

**NOTE:** Trucks and Trailers can be displayed outside in the parking lot on first come, first served basis. Please let us know how many units you plan bring. Cost to display units will be included in the registration form.

Sponsorships are available for vendors interested in the following format:

- Gold Level** Sponsorships - \$500.
- Silver Level** Sponsorships - \$300.
- Bronze Level** Sponsorships - \$100.

If interested in sponsoring an event, contact Peggy Hurd at the PMAK office (785-354-1749) or send an email to [pmak@pmak.org](mailto:pmak@pmak.org).

Credit Card Payments can be made by calling the PMAK office at 785-354-1749.

CC # \_\_\_\_\_ Expiration Date: \_\_\_\_\_ Verification Code \_\_\_\_\_

Name on card \_\_\_\_\_ Address for card \_\_\_\_\_

**Mail To:** PMAK, Mid-States Propane Management Forum, 540 NW Broad St., Topeka, KS 66608  
**Phone:** 785-354-1749 **Fax:** 785-354-1740 **Email to:** [pmak@pmak.org](mailto:pmak@pmak.org) **Scan to:** [pmak@pmak.org](mailto:pmak@pmak.org)